

16 NOVEMBER 2023 MARSHALL ARENA STADIUMMK MILTON KEYNES





Elaflex H2 Hoses low permeation for hydrogen

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- EXHIBITOR PROFILES
- <u>AWARDS</u>
- <u>SPONSOR THANKS</u>

THE PROGRAMME

10:00 am	Exhibition sponsored by ELAFLEX opens
11:00 am	Opening remarks from Conference Chair
11:05 am	Standards & Regulators update, including the latest review of the Blue Book
11:35 am	An update from the PRA
12:05 pm	Lunch
12:10 pm	APEA AGM
13:15 pm	PANEL SESSION: Forecourt State of the Nation – the UK's leading research and insight teams will discuss the forecourt industry's current state, trends and future outlook
14:00 pm	PANEL SESSION: Synthetic Fuels – a discussion on synthetic liquid fuels; the part they may play in the future forecourt fuels mix and how UK government policy strategy can and should affect their proliferation
14:45 pm	Conference sponsored by ELAFLEX closes
16:30 pm	Exhibition sponsored by ELAFLEX closes
18:30 pm	Pre-Dinner Drinks sponsored by Dover Fueling Solutions
19:30 pm	Awards Sponsored by Gilbarco Veeder-Root

PFS Fueltec is not just a fuel equipment supplier; we're your dedicated partner in creating smarter fuel systems. With over 30 years of experience, we provide top-of-the-line products, expert guidance, and independent, business-empowering solutions. We offer trade accounts, competitive pricing, and customized stock options for large projects, ensuring your business runs smoothly, serving your customers without interruptions. Choose us to simplify your fuel systems and fuel your success.

- M Pipework
- Valves
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- ☑ Leak Detection
- Fill and Vent equipment
- ☑ Signs and Labels
- M Road Tanker parts and hoses

One-Stop Shop

INNOVATIVE AND RELIABLE

EVO

o keep your site operational

EVO

PFS Fueltec is your all-in-one source for top-quality fuel system equipment, simplifying your procurement process.

solution

Expert Guidance

Count on PFS Fueltec for expert guidance in choosing the right equipment to drive the success of your forecourt business.

Fast Delivery

We ensure swift delivery of essential equipment, minimising downtime and maximising your efficiency.

Someone at APEA live must WIN £250 amazon voucher

+ get 20% off your first online order.







CONFERENCE SPONSORED BY **ELAFLEX**



YOUR HOST: NIKKI DEAN

We are thrilled to announce Nikki Dean - Broadcaster, Conference Host and Presenter as your new Host.



Nikki Dean is a professional broadcaster, conference host and Presenter, with over fifteen years of Live and Pre-Recorded TV Presenting experience as well as having hosted hundred of Live Events around the Globe.

Known mainly for her work as a Technology Presenter Nikki also does a lot of Automotive and Motorsport Presenting.

With a background in Production, coupled with years of experience as a Live TV Breakfast Show Anchor, there aren't many subjects that she can't turn her hand to and a live environment is what she loves best, bringing her Northern charm and down to earth approach to even the most complicated of subjects.

CONFERENCE PROGRAMME



CONFERENCE SPONSORED BY **ELAFLEX**



CONFERENCE PROGRAMME

13:15 pm

PANEL SESSION: Forecourt State of the Nation

The UK's leading research and insight teams will discuss the forecourt industry's current state, trends and future outlook.

Katherine Prowse · Senior Insight Manager, Lumina Intelligence

Gordon Balmer · Executive Director, Petrol Retailers Association (PRA)

Chris Noice · Communications Director, Association of Convenience Stores (ACS)

Nikki Dean · Broadcaster, Conference Host and Presenter

14:00 pm	PANEL SESSION: Synthetic Fuels – a discussion on synthetic liquid fuels			
the part they may play in the future forecourt fuels mix and how UK government policy strategy can and should affect their proliferation.				
Chris Gould · Energy Transition Lead, Fuels Industry UK Stephen Fletcher · Managing Director, Prema Energy Nikki Dean · Broadcaster, Conference Host and Presenter, Broadcaster, Conference Host and Presenter				
14:45 pm	Conference Closes			
16:30 pm	Exhibition Closes			
CONFERENCE SPONSORED BY ELAFLEX				



FUEL FOR THOUGHT THEATRE SPONSORED BY **PFS FUELTEC**



FUEL FOR THOUGHT THEATRE PROGRAMME

13:00 pm	Driver protection that saves forecourts money, all while increasing shop sales
	Luke Jenkins · Head of Client Accounts, GripHero
13:30 pm	The need for competent EV infrastructure risk assessment
	Graeme Warnell · Director, EV-EXBOX
14:00 pm	How can a Forecourt make themselves EV Ready?
	Tim Johnson · Head of Sales, Mer UK Public Charging
14:30 pm	Forecourt Crime and Issues
	John Garnett · Director, VARS Technology
15:00 pm	Leaking underground sumps on forecourts: issues and solutions
	Alex Boudry · General Manager, PFS Fueltec
15:30 pm	Hydrogen's role in decarbonising transport

Robin Futcher \cdot Managing Director, Commercial Fuel Solutions Limited

Fuel For Thought Theatre Sponsered by PFS FuelTec





The Evolution of Wetstock Management

DX Wetstock[™] is a complete, end-to-end fuel management solution that is able to identify all instances of fuel loss, from initial delivery through to customer refuels, by collecting and processing real-time data from a variety of sources. Retailers are then able to quickly reconcile any fuel discrepancies down to the gallon or liter, pinpoint the exact source and location of the loss and subsequently introduce immediate mitigation plans.



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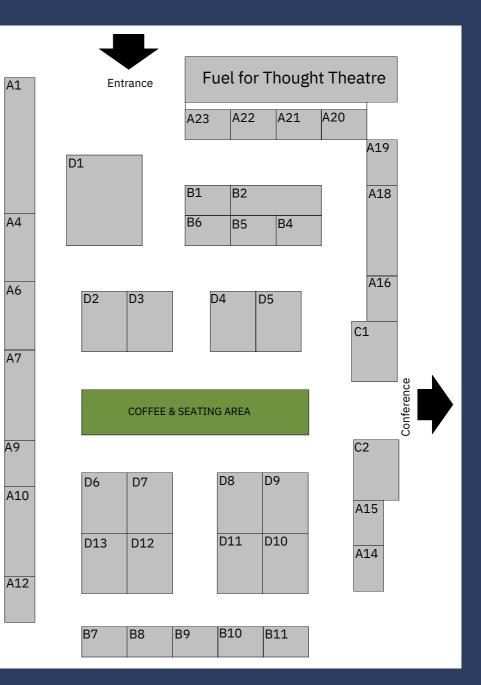


EXHIBITION SPONSORED BY ELAFLEX



FLOOR PLAN

Stand	Exhibitor
A9	AC Cable Solutions
A1	Adler and Allan
D4	Air Serv
B7	AKN Build Ltd
A23	APEA
D2	Berrys / Durapipe
D8	Bever Innovations
A14	BKF Carwash
A21	CBE Software
B11	City Fuel Services Ltd
D6	Elaflex
C1	Eurotank
B9	EV-EXBOX
A19	Filoform UK
B10	Geberit
B2	Gilbarco Veeder-Root
B1	Global-MSI
A7	GripHero
A10	Henderson Technology Ltd
A16	Hytek GB
B4	The Jordon Group
D12	Leafield Environmental Ltd
B6	Ledbury Welding Ltd
D7	MADIC UK
A20	MannTek
A12	Mer UK
D3	NAL Ltd



Stand	Exhibitor
D9	Nupi Industrie Italiane S.p.A
D13	PEIMF+
D5	Petroassist UK Limited
A4	PFS Fueltec Ltd
A22	Premier Service Ltd
B8	Read Systems
A6	Risbridger Ltd

Stand	Exhibitor
D10	Slicker Interceptors
D1	Suresite Ltd
B5	Tate Business Group
C2	TSG
A18	UNICODE SYSTEMS
A15	VARS Technology
D11	Visive Group



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SINCE 1990

APEA Live 2023 EXHIBITORS

AC Cable Solutions



AC Cable Solutions specialises in advanced cable and pipe duct sealing systems, offering protection against toxic gases and hydrocarbons to safeguard ducted networks. Our range also includes premium cable glands designed for industrial and hazardous applications, ensuring safety and performance. Proudly made in the UK and Germany.

Adler and Allan



Adler and Allan are Britain's biggest supplier of management, maintenance and transformation services to the downstream market including forecourt owners, major retailers and petroleum suppliers. With nearly 100 years' experience in all aspects of petroleum servicing we are often chosen as the preferred contractor to the UK's leading petroleum companies and forecourt operators.

Our services include guaranteeing fuel quality, vapour recovery, PPM including separators, & hazardous electrical works.

- Maintenance and testing fuel sampling and testing, fuel polishing, tank testing, vapour recovery testing, vapour recovery refining, separator installation and maintenance, drainage, and waste services
- Tank services including tank installation, maintenance, testing, and lining services
- Road tanker testing
- Environmental audits and emergency spill response services
- Hazardous area electrical work design and build, project management, electrical maintenance, testing and installation

We are the market leader in forecourt transformation including decommissioning assets, end-to-end electrical vehicle charge-point design and installation, and alternative fuel infrastructure. From design, application, civils, electrical work and hardware installation, Adler and Allan is the go-to partner for organisations looking to transform their energy infrastructure and meet the demands of carbon reduction and Net-Zero commitments.

AIR-serv



Air-serv is the market leading supplier of Air (tyre inflation), Vacuum and Jet wash forecourt vending machines and has partnered with forecourt operators since 1984.

With circa 10,000 machines installed across the UK and Ireland, AIR-serv has the largest directly employed service and maintenance network in the industry, to best support your forecourt.

The AIR-serv Air, Vacuum and Jet wash range is designed to deliver both increased up time and maximise revenues. AIRserv also supply rollover carwashes with features such as customer favourite "foam rainfall", upgraded wheel washing, advanced high pressure programmes, upgraded LED lighting and contactless payment all of which add theatre and make the wash more desirable to customers. Please visit us at stand D4 to talk to the team and find out more.

Contact Us

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- www.accablesolutions.com
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- () <u>www.air-serv.co.uk</u>
 - Redgate Road, South Lancashire Industrial Estate, Ashton-in-Makerfield, WN4 8DT

AKN Build Ltd



AKN Build are a trusted and professional family-run company with over 30 years of experience within the building industry. With a detailed knowledge of working in the toughest of ground and water and environmental conditions, we undertake work for both domestic and commercial clients; job values range from £200.00 to £2,000,000.

As a company, we strive for perfection in every groundwork and infrastructure project, so that we are the first choice for our customers, time and time again without fail. Contact Us

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As building professionals, we work to the highest standards and are fully licensed and insured for all groundworks, civil engineering, and demolition work. We only employ a certified well-trained, competent, and experienced workforce. Without exception we maintain the company's reputation at the highest possible industry accredited standard.

APEA



The APEA is a UK based organisation, drawing membership from all quarters of the petroleum industry, including regulators from national and local government authorities, oil companies, equipment manufacturers and suppliers, service and installation organisations, training establishments and many others. It is seen to be unique in representing all sides of the industry and in providing a forum for debate and the generation of technical guidance

The APEA was founded in 1958. Some 30 petroleum-licensing enthusiasts started the Association in the West Midlands and their objectives still hold true today:

- The advancement of scientific and technical knowledge
- The supply and interchange of information
- Uniformity of standards interpretation and application

Today the organisation has over 1100 members spread across many countries all over the world. In the UK and Europe we encourage organisation of branches. Currently there are seven branches in the UK and one in Ireland. Members receive a quarterly magazine, The Bulletin and also a Yearbook (desk diary) free of charge. Membership includes discounts on APEA training courses and the purchase of publications from the APEA website including the 'Guidance for Design, Construction, Modification, Maintenance and Decommissioning of Filling Stations (Revised June 2018)', technical advice and access to the industry network.

Berrys / Durapipe



Berrys is a world leader in fuel transport solutions. With a number of innovative products best known for improving maintenance and seamless on-site integration. spoke and made to order for each client.

Once labelled a forecourt equipment supplier, Berrys have successfully been at the forefront of technology used across the downstream petroleum industry in recent times. With a number of products revolutionising forecourt installation. Mono chambers, Easy Riser and Fill master, all play a vital part in reducing cost, risk and time on-site.

Paving the way for the future is a common occurrence at Berrys. In 2011 they cracked the mis-fuel phenomenon, with an optic sensor which could determine fuel types by their density values. Providing retailers with a sense of security, never having to worry about cross contamination. However, the core of Berrys success remains close to home. Rapid delivery speeds and in house fabrication - the heart of the business. Manufactured equipment bespoke and made to order for each client.

Contact Us

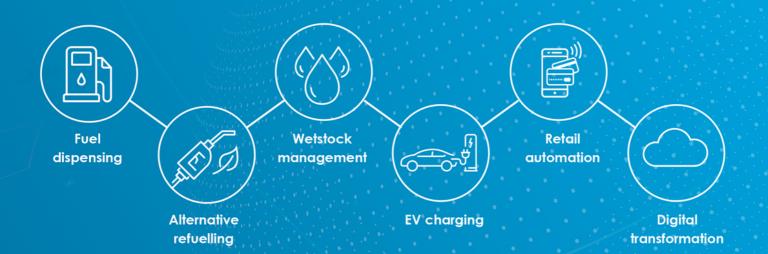
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- <u>www.berrys.com</u>
- 141 Lichfield Road, Aston, Birmingham, B6 5SP

Mobilising the future

To keep the world moving

Over 150 years of innovating for fuel and convenience retail



Discover our solutions for a future-proofed, connected forecourt

Want to know more or have a question? Find us at stand B2 www.gilbarco.com/eu



Bever Innovations

Bever Innovations is a manufacturer of intelligent, high-quality LED solutions for the international fuel retail industry.

As a technical innovator, Bever Innovations has gained a leading position in the fields of:

Intelligent LED Downlights and Area Illumination:

Higher energy efficiency, wireless communication between lights, configure and connect with Bever app.

LED Price Displays:

The perfect LED display for your price sign, no compromises on visibility or your corporate identity.

Stand D8

EV-Integration:

The IC-Smart, a cutting-edge interface converter, seamlessly integrates POS and EV protocol data streams, allowing petrol station owners to display transparent pricing for traditional fuel and electric charging on existing or new LED price signs, all while offering real-time charger availability for EV chargers.

LED Screens:

The LED screen functions as a price display, information screen, and marketing tool in one.

LED Shop Illumination:

Energy savings, whilst enhancing customer shopping experience.

Bever Smart Technology:

Connectivity for operational efficiency and intelligence is at the heart of Bever Innovations' technology and integrated in a<u>ll our products.</u> Our Bever Dashboard enables remote asset management, while the Bever App facilitates fixture and process management, seamlessly integrating with back-office systems to save and protect your assets.

BKF Carwash

Stand A14

BKF Carwash is a manufacturer of innovative self-service and roller car washes. We offer attractive solutions, such as the Carwash Manager - remote carwash management system. Our technology park is located in Poland. We serve 30 markets in Europe and Asia.

Contact Us

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- 72-002 Skarbimierzyce 22
 Poland

CBE Software

Stand A21

CBE, one of Europe's leading innovators for the retail, forecourt and hospitality sectors is the one-stop shop for all retail and hospitality EPoS solutions. CBE delivers exceptional quality software, systems, solutions and customer service. The key to success? Functionality! Retailers shouldn't have to interrogate their EPoS system to access the information required; this data needs to and should be easily accessible. CBE's WetStock is a data-rich, high-reporting solution that is second to none. Contact Us

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- www.cbesoftware.co.uk
- Bezant House, Bradgate Park View, Derby, DE73 5UH

Need to monitor your fuel? Check! Analyse margins? Check! Reconcile inventory? Check! In addition, with the cost of fuel and living increasing, managing 'drive-offs' and 'no means to pay' mishaps can add pressure to the business. CBE handles the processing and detailed reporting of each of these at the point of sale. Plus, all data is stored in the new innovative CBE Cloud, so it is easily and readily accessible to retailers from anywhere, allowing them to keep an eye on business performance and generate their own personalised reporting through Power BI dashboards.

Various technology introductions over the last decade have cemented CBE's position as the technology leader in the market. From outdoor payment terminals and pump prepayment to forecourt convenience self-checkouts and more recently the addition of fuel on self-checkout. All of these are revolutionising how retailers across the UK and Ireland are managing to drive substantial cost savings by cutting down labour costs and adding more value, time, and profits to the business.

- 07860 82 88 88
- <u>hgr@beverinnovations.com</u>
- fuel.beverinnovations.com
- ITechniekweg 2, 4301 RT Zierikzee The Netherlands

City Fuel Services Ltd

Stand B11

City Fuel Services, for all your Forecourt crossovers, off spec fuels, end of line runs or other unforeseen events where a solution to environmental issues need to be addressed at short notice with minimum disruption to your operation.

Elaflex



ELAFLEX is a specialist company in safe connections for the transfer of dangerous goods and sensitive fluids. Our strength are standards compliant, long-lasting hoses, fittings, couplings, expansion joints, hose reels and nozzles. As an internationally family company with a long history, we combine experience and competence. In the past, it was commonplace to use products for decades. The modern consumer world has long since taken a different path, and the trend

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towards short-lived disposable products has also affected many sectors of industry. For some, this path is attractive; after all, the market rewards low prices with high demand. However, in manufacturing this results in a cycle of increasingly inferior goods, higher wear and tear, greater use of scarce resources and more waste. Elaflex takes a different approach. Our products are low maintenance with an outstanding life expectancy across the board. The low cost of ownership compensates for a higher purchase price many times over. The economic advantage for our customers is only one side of the equation. The environment also benefits directly when products are not designed with planned obsolescence but are replaced far less frequently. The durability protects resources, reduces waste and therefore improves the carbon footprint.

Eurotank Service Group

Stand C1

Eurotank Service Group is the parent company of Eurotank Environmental, Eurotank Installations and Europump Maintenance, which together have the capabilities to provide all the forecourt and fuel system services a retailer needs to keep their fuel flowing. The company's comprehensive range of services include tank cleaning, tank entry and inspection, tank lining and bespoke tank repairs,

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interceptor & drainage cleaning, jetwash bay valeting, foam injection decommissioning, pump and tank gauge maintenance, fuel management systems support, pump calibration, vapour recovery testing, electrical testing, compliance certifications, general reactive maintenance, fuel FM, equipment installation, small fabric repairs, and construction projects of any size.

The Group works with key supply partners from around the world to bring the latest technology to UK forecourts, and is the UK distributor of Mepsan fuel pumps, Omntec tank gauges, Maser outdoor payment terminals, and the Big Brother forecourt security system.

EV-EXBOX



As the clean energy transition gathers pace is anyone looking further into the future beyond just installing charge points?

EV's do not bring more risk but they certainly bring new risks that should be considered when re-purposing existing parking areas for EV charging.

The EV-EXBOX Team can provide risk assessment surveys, training and help support the installation of physical measures to help protect your assets from fire, mitigate fire water pollution and keep your staff and customers safe.

assets from fire, mitigate fire water poliution and keep your staff and customers safe.

A proper risk assessment does not stop you from installing EV charging, but it does help you plan how to manage the risks. In the event of an incident on site, any investigation will start with the risk assessment. If you are not confident you have an appropriate risk assessment for your current or planned EV charging infrastructure you need to talk to the EV-EXBOX Team without delay.

- +44(0) 7766107088
- info@ev-exbox.com
- www.ev-exbox.com
- 28 Braywick Road, Maidenhead Berkshire, SL61DA

COVCVØ

The UK's Leading EV Turnkey Provider

We are proud to be the UK's leading provider of turnkey EV solutions. Our team holds accreditation for designing, building, and commissioning electrical networks up to 33kV. We are also NICEIC accredited, and provide comprehensive design, installation, and commissioning of EV chargers.

At Envevo, we have an in-house civils company that offers a diverse range of experience, both offsite and onsite. We also have a large in-house design and delivery team, focused on estimating, design approval, and legal completion. Based at our Head Office in Glasgow with offices located in Hereford, Solihull, and Slough we connect the entire UK.

Our turnkey services include:

Planning consent and architectural services Principal Contractor Principal Designer Grid Connection Civil Engineering EV charger installation and commissioning Ongoing charger maintenance

We are proud to support the EV rollout plans for MFG, BP, Shell, Jet, Euro Garages, Moto/Gridserve, Welcome Break/Applegreen.

www.envevo.co.uk

enquiries@envevo.co.uk

Filoform UK



FILOFORM UK, specialising in the supply of technically advanced cable transits, providing a flexible APEA approved solution for cable & pipe penetrations.

FILOFORM UK have a proven track record providing over 30 years of operational experience across our product range, which are suitable for all types of applications within the Petrol forecourt industry.

Product Range are also widely used across the onshore construction, utility, and nuclear industries. The FILOSEAL+ and FILOSEAL+ HD/FIRE systems are ATEX approved and can provide up to 4 hours of fire protection, offering the highest levels of flood protection and gastight integrity; providing more than 50 years long term sealing protection.

FILOFORM UK prides itself on providing bespoke solutions to any nonstandard cable or pipe penetration with outstanding technical & aftersales support. Also, able to offer bespoke turnkey solutions for projects, using our wellestablished approved installation network.

Geberit

Stand B10

The globally operating Geberit Group is a European leader in the field of sanitary products. Geberit operates with a strong local presence in most European countries, providing unique added value when it comes to supply and drainage systems. With know-how and experience gathered over decades, Geberit develops products that guarantee safe, efficient and reliable solutions for a wide range of specialist

applications. Our supply and drainage systems can transport oil, gas, compressed air and many other media whilst fulfilling the most demanding safety standards in industrial applications. Geberit Mapress in stainless steel and carbon steel is suitable for transporting fuels and oils. Our pressing systems have been in use in fuel and oil supply pipes for almost 20 years, particularly in power plants, workshops and petrol stations. The industrywide experience of the Geberit team ensures consistently high standards across every application.

Stand B2 Gilbarco Veeder-Root

Gilbarco Veeder-Root is the worldwide technology leader for retail and commercial fueling operations, offering the broadest range of integrated solutions from the forecourt to the convenience store and head office.

For over 150 years, Gilbarco has earned the trust of its customers by providing long-term partnership, uncompromising support, and proven reliability. Major product lines include fuel dispensers, pump media,

Contact Us

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01926 516800

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<u>marketing.gb@geberit.com</u>

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Geberit House, Edgehill Drive, Warwick,

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- æ https://www.gilbarco.com/eu/
- Gilbert Barker House, Burnt Mills Rd, \bigcirc Burnt Mills Industrial Estate, Basildon SS13 1DT

point-of-sale systems, payment systems, tank gauges and fleet management systems.

We're proud to be part of the Vontier family of companies, working at the forefront of solving next-gen transportation and mobility challenges. Guided by the Vontier Business System and an unwavering commitment to our customers, Vontier harnesses the power of a portfolio of industry-leading brands. Together, we're enabling the way the world moves.

Global-MSI



Global-MSI is the market leader with an excellent pedigree and enviable reputation in the design, manufacture, and construction of forecourt structures, including canopies, retail outlets and carwash buildings. As market leader Global-MSI is also at the forefront in the design and supply of canopies for alternative fuels including E.V. and hydrogen.

Global-MSI is the contractor of choice for forecourt structure alterations,

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 - Basingstoke Road, Swallowfield, Reading, Berkshire, RG7 1PQ

refurbishment, maintenance, and damage repair services. Global-MSI maintains the most comprehensive reference library of original drawings and structural calculations for thousands of operational and former petrol filling stations across the UK & Europe.

Petrol Sign is a leading European supplier of branding signage for petrol forecourts, with in-house manufacture of all branding materials and signs. Petrol Sign can supply all branding requirements from full site rebranding to individual vinyl labels. As well as branding supply and installation, Petrol Sign also carry out full repairs to damaged signage.

GripHero

Stand A7

More than "just a glove", since 2018, GripHero has proven to reduce the operational costs of customer protection by 60%, while increasing shop sales by more than 8%!

How?

GripHero's new Anti-Static ATEX-glove system overcomes all issues seen with standard forecourt gloves:

1. GripHero eliminates your glove waste, preventing dispenser 'blow-outs' and forecourt litter.

- 2. Consequently, GripHero reduces your staff time costs by over 90%, by slashing refill and litter picking routines.
- 3. GripHero slashes your use of other consumables by over 90% (such as paper towel).
- 4. GripHero slashes by almost 100% the huge CO2 footprint caused by standard gloves and their enormous production waste!
- 5. GripHero provides the safety customers need at first contact.
- 6. GripHero enables full compliance to your insurance cover, fuel handling, static, health and safety regulations; by shielding drivers with Anti-static ATEX-Gloves from the carcinogens, notifiable diseases and chemicals that contaminate fuel nozzles.

Henderson Technology Ltd Stand A10

EDGEPoS is an Award-Winning global EPOS Software System, designed By Retailers, For Retailers.

Developed for the convenience and fuel forecourt market by Henderson Technology, EDGEPoS is one of the only worldwide EPOS systems that has been designed by retailers, for Retailers. Offering a fully scalable, real-time solution supporting businesses from one to one hundred lanes.

Contact Us

- 028 9094 1900
- 🔀 <u>sales@henderson.technology</u>
- www.henderson.technology
- 745 Antrim Road, Templepatrick, Newtownabbey, County Antrim
 BT39 0AP, Northern Ireland

Henderson Technology realises that retail is a rapidly changing business and recognises the impact of new technology. Henderson Technology provide forward-thinking solutions for Retailers, enabling their business to maintain its competitive edge and boost profitability.

EDGEPoS covers the three main areas of running your Retail business; Operational Efficiency, Security and Business Development.

Henderson Technology is the largest EPOS supplier in Northern Ireland with over 800 sites globally. Henderson Technology have recently embarked on a significant sales expansion outside of Northern Ireland with new EDGEPoS partners and customers in the United Kingdom and Australia.

Hytek GB



HYTEK (GB) Ltd – Your Fuel Transfer Solutions Experts.

Having started off almost 40 years ago, offering just one commercial fuel pump, today we supply much more than just fuel and dispensing equipment.

Through our own HYTEK ENGINEERED products, as well as our Pumptronics and O.L.E. brands, we are both one of the UK's leading commercial pump manufacturers and tank gauge manufacturers.

Contact Us

- +44 (0) 1279 815 600
- Sales@hytekgb.com
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 - Delta House, Green Street, Elsenham ,
- Bishops Stortford, Hertfordshire, CM22
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- 01837 811035
- ⊠ <u>info@griphero.com</u>
- www.griphero.com
- O Units 1&2, Hatchmoor Industrial Estate, Hatherleigh, Devon, EX20 3LP

We also stock a vast range of products from other world-renowned manufacturers.

Our service and distributor support are unparalleled.

The HYTEK product and technical teams provide 1st and 2nd line support for over 1,300 cloud-based fuel management systems & tank gauge web loggers.

Stand D12

Leafield Environmental Ltd

Leafield Environmental is a leading manufacturer of forecourt amenity units, litter bins, recycling bins and durable self-standing sign boards, used by major convenience and fuel retailers across Europe.

Our in-house designers have vast experience in realising customers' requirements in the most innovative and efficient manner.

We manufacture using advanced rotational moulding techniques that enable us to produce consistent, high quality, extremely durable products.

These products can be produced in up to 100% recycled material* or corporate colours* to enhance and reinforce the visual branding experience.

Many ranges provide the facility for attaching promotional messages and personalisation is an option on virtually all products.

Stand B6

Leafield also offers a full life cycle program* to recover outdated and redundant plastic products providing a closed loop solution and allowing customers to meet their green credentials, contact us to find out more. *Restrictions apply

Ledbury Welding Ltd

Ledbury Welding & Engineering LTD are a leading fuel storage solutions provider. Specialising in above ground storage solutions for diesel, petrol, oil and other highly flammable products. With capacities of up to 200,000 litres (diesel) 80,000 litres (petrol), all fully compliant with relevant regulations. We excel in custom design, manufacture, technical support, CAD services and more, so that your fuel tank perfectly matches your requirements.

Fuelling solutions provided by Ledbury Welding & Engineering can be found at supermarkets, datacentres, transport hubs and service depots throughout the United Kingdom and Europe. Customers include, large supermarkets, genset providers, haulage firms, coach operators, local authorities and emergency services. Depot fuel storage provides additional operational resilience, by providing a precaution against any disruption to normal supplies.

Above ground bunded tanks allow maximum flexibility as operational requirements change. Designed for a service life in excess of 20 years, LWE tanks will hold their value as an asset. Tanks can be reassigned, either to add capacity to existing fuelling facilities or re-located to new depots.

MADIC UK

Stand D7

MADIC UK (formerly TLM Technologies), a company of MADIC group, provides world-class technology and support to convenience and fuel retailers globally. Including EPOS, back office, head office, forecourt equipment supply & service and construction. **Over half of independent forecourt retailers in the UK use our products and services** – reflecting our expertise and experience in the sector. Our support team consists of field engineers, remote technical support, and some of the most knowledgeable forecourt and retail experts in the industry.

Contact Us

- +44 (0) 1225 816541
- <u>recycle@leafieldenv.com</u>
- https://leafieldrecycle.com/
- Leafield Ind Est, Leafield Way, Corsham
 SN13 9UD

Contact Us

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- Sales@lweltd.co.uk
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- 0330 4339 620
- ☑ contact@madic-uk.com
- www.madic-uk.com
- Bramley House, The Guildway, Old Portsmouth Road, Guildford, GU3 1LR

We offer nationwide support to the country's largest retailers through to single site operators with the same high level of service. Our evolution suite of applications – evoPOS, evoBackOffice and evoHeadOffice – has been specifically developed for the convenience and fuel sector. Designed to deliver advanced functionality and easily connect to best-in-class third-party apps and services. Our Forecourt Equipment Supply and Service division includes the industry leading Tatsuno dispenser range and we have extensive knowledge of installing and servicing all makes and models of forecourt equipment. With engineers located nationally, and in-house technical support centre manned 24/365.

MannTek

Stand A20

Manntek are the world's market leader for volume and innovation for Safety Dry Disconnect and Safety Breakaway Couplings for the Fuel Sector. We offer the quickest lead times and most comprehensive range of specialist Dry Disconnect Couplings to suit 99.0% of known petro carbon applications.

Manntek are the world's market leader for volume and innovation for

Safety Dry Disconnect and Safety Breakaway Couplings for the Fuel Sector. We offer the quickest lead times and most comprehensive range of specialist Dry Disconnect Couplings to suit 99.0% of known petro carbon applications.

Stand A12

Stand D3

We offer bespoke solutions from our factory in Mariestad Sweden with a size range of ¾" to 8"nb. Our Dry Disconnect Couplings are made to NATO Standard Stanag 3756 and interchange with all other leading brands of Stanag couplings.

Trials can be arranged with sample couplings supplied at greatly reduced prices.

Mer UK

Mer is a European EV charging company, backed by Statkraft, Europe's largest renewable energy generator. By bringing together its extensive expertise in renewables and electric mobility, Mer is on a mission to make EV charging simple, sustainable, and accessible to everyone.

Mer delivers complete EV charging solutions to businesses, fleets, commercial landlords and local authorities, helping power the shift to purer transportation across Europe.

For more information visit <u>https://uk.mer.eco</u>

NAL Ltd

NAL is a specialist manufacturer and supplier of a wide range of infrastructure products. Established in 1996, NAL immediately impacted the highways industry with the unique and innovative Retention Socket. Since then, our product offering has grown and developed to simplify and reduce installation and maintenance costs involved in Traffic Signals, Street Lighting, Signage, Street Furniture Installations, Forecourts and EV Charging.

Our Award-winning Universal EV Foundation and cabinet base solutions are designed to secure all types of EV charge units and cabinets. The range of EV products simplifies civil installations and reduces both installation and maintenance costs. Our systems also future-proof all installations, allowing EV charge units to be replaced quickly and easily if damaged or when future upgrades are required. NAL will showcase our intelligent foundation systems, including the award-winning Universal EV Foundations available for all Fast, Rapid and High-Performance Charging dispenser units from any manufacturer. Our EV Charging Base System, designed to accommodate all EV charging cabinets, will also be exhibited. The solution facilitates an improved civils installation and cabling process, allowing for both phases to be undertaken separately. In addition, all our solutions are designed to be fully future-proofed to accommodate future upgrades.

Visit us on stand D3 to view our range of innovative solutions.

Contact Us

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- 01905 427100
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 - 🛇 Weir Lane, Worcester, WR2 4AY



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Gain unprecedented connectivity, control, and visibility into your fuel assets to help you stay compliant, reduce maintenance costs, and increase revenue.

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Nupi Industrie Italiane S.p.A Stand D9

NUPI INDUSTRIE ITALIANE with its 6 factories across the world is the world's largest manufacturer of fuel HDPE pipe.

Its brand of SINGLE and DOUBLE WALL SMARTFLEX[™] pipework system is suitable for conveying petroleum products, alcohols and alcohol-gasoline mixtures underground.

Contact Us

- 07736 751 161
- Maja.nedic@nupinet.com
- (www.nupiindustrieitaliane.com

SMARTFLEX[™] has over 100 global approvals like: IP, ERA, UL971, KIWA, SKZ, DiBt and many more.

It offers 30-year warranty and has been installed by every major global and national oil company in 145 countries on 6 continents.

It is approved for use with suction and pressure systems. Its use is versatile: service stations, marinas, heliports, generator projects, data centre etc.

The SMARTFLEX[™] welding unit is the only one on the market that offers welding and pressure test report of the installation. Thanks to barcode technology, human errors are reduced to minimum.

NUPI recently celebrated 50-year anniversary and 10 years of NUPI UK warehouse.

NUPI UK is based in the Midlands and offers same day collection or next day delivery options, as well as training and project consultations.

PEIMF+

Stand D13

Key benefits of membership

Influence legislation affecting suppliers and contractors to filling stations and commercial fuel facilities.

Regular support in INSITE magazine.

PEIMF website: members' only area for technical help Members' pages, promoting your expertise, specialisms and qualifications.

Annual membership only £195 (+vat).

INSITE magazine: Published quarterly, INSITE is a high quality, full colour, A4 publication.

It is precisely targeted at companies and organisations, operating in the downstream petroleum industry in the UK and Ireland. INSITE offers members unique, unrivalled opportunities for regular PR and advertising coverage to a precisely controlled circulation of 1500 key individuals.

Petroassist UK Limited

Stand D5

Petroassist UK - Leading service provider to the UK & Ireland fuel retailing industry

Petroassist UK Ltd is part of the Petrotec Group of Companies. We are a petrol station forecourt specialist contractor with more than 50 years' experience in the oil industry.

Fuel Pumps, EV Chargers & Technology Solutions

We supply, install, and maintain a broad range of forecourt equipment

including fuel pumps & dispensers, EV chargers, payment and automation solutions, tank gauges and other ancillary equipment.

Nationwide Service Coverage

With more than 50 multi-skilled field service engineers we offer a broad range of services nationwide. Whether you require maintenance of fuel pumps or tank gauges, a small equipment installation, or a complete upgrade of your fuel infrastructure installation, we can tailor our services to suit your business needs.

Petroassist UK are part of the Petrotec Group a leading manufacture of Fuel Pump & Dispensers, EV Charging Solutions, Outdoor Payment, Car Wash & Jet Wash Solutions.

We look forward to meeting you at APEA Live and discussing how Petroassist can help your business grow with the help of our products & services.

Contact Us

Contact Us

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01474 321999

<u>www.peimf.uk</u>

- 0131 4405810
- ☑ <u>uk.sales@petroassist.uk</u>
- www.petroassist.uk
- Unit 1 Dryden Court, Bilston Glen
 Industrial Estate, Loanhead, EH20 9HT

PO Box 152, Gravesend, Kent, DA12 1ZZ





Easy No Means of Payments

Generate Revenue from Parking

Complimentary Forecourt Tools

enquiries@varstechnology.co.uk



PFS Fueltec Ltd



PFS Fueltec is your trusted partner in the world of fuel system equipment. As a leading distributor in the UK, we offer a comprehensive range of products, from fill point and signage spares to pipework to tank gauges, all available for fast delivery. Our expertise and one-stop-shop approach make us the go-to choice for Fuel System Installation Contractors and Filling Station Forecourt owners. Partner with us for top-quality solutions and expert guidance

Premier Service Ltd

Stand A22

Providing pump and gauge maintenance throughout the UK, with inhouse workshops enabling support for many makes and models. Increasing your ROI by keeping you equipment going for longer! We also provide retail pump controllers and commercial fuel management systems.

APEA Live Product Categories

Fuel management systems

- Electrical inspection and testing
- Forecourt maintenance and conditioning
 Pump manufacture, installation and services
- Pipework contractor and services
 ping
 Pump manufacture, installation a
 - Tank manufacture, installation and services

READ-Systems

Stand B8

READ-Systems, in partnership with Forecourt Solutions provides custom, cost effective, designed innovation to forecourts, energy & the construction industry.

We're quick & nimble & constantly look for ways to save you money, by re-engineering a process, designing new products & solutions, stripping out costs of current equipment, reviewing your 3rd party wetstock offerings & where possible, lowering the price that you currently pay for parts.

Contact Us

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- gavin@read-systems.com
- <u>nhugh@forecourtsolutionsltd.com</u>
- 😟 www.read-systems.com

As the world continues to push for environmental improvements, we are actively involved in a number of initiatives and we look forward to discussing them with you from innovative interceptor maintenance, to the reduction of sand use, composites covers, discharge prevention units and modular chambers for EV charging stations.

With well over a century of global experience in a vast number of areas excluding our valuable network, & with cost savings always at the forefront of any of our designs and solutions, we are confident that working with us with will help you save.

#compositecovers #chambers #entryboots #solutions #designs #environmental #forecourtparts #pipework #safetygrate

We look forward to talking to you

Risbridger Ltd

Stand A6

100 Years of Risbridger. Since their early beginnings in 1922, three generations of the Risbridger family have been designing, developing and manufacturing quality solutions for the oils and petroleum fluids markets. A comprehensive, well established product range including vapour and Ad-Blue shear valves. The ease of installation for the RIS-FLANGE family of components along with multiple configurations of RIS-STOP overfill protection devices are well known to the forecourt community and are shipped around the world.

Contact Us

- 01737 372 680
- ☑ info@risbridger.com
- www.risbridger.com
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gareth.owen@premiergroup.org.uk

https://www.premierserviceltd.co.uk

Lane, Hemel Hempstead, HP1 2UJ

Premier Service Ltd, Upper Bourne End

 ee Chase, Feering, CO5 9ES

More recently the INNOVENT low level vent system won the APEA Innovation award, maintaining the company's reputation for innovative new products ademark of the business for the last 100 years into the next centenary.

100 years after the company was first formed, we are celebrating with the latest overfill device, the DEAD- STOP, a zero-leak rate valve aimed at the generator and smaller tank market.

With other new products under design Risbridger are striving to carry the reputation of engineering excellence that has been the trademark of the business for the last 100 years into the next centenary.

Slicker Interceptors

Stand D10

Slicker Interceptors (a division of Slicker Recycling) provide high-quality cleaning and oil-based pollutant containment services to petrol forecourts and other fuel dominated environments. We offer a comprehensive and cost-effective service package, including but not limited to:

- Drainage and interceptor cleaning/inspections
- Grease trap maintenance
- C.C.T.V. surveys & drain mapping
- Pump maintenance
- No-dig drain relining and patching
- Tank cleaning and/or decommissioning
- Car wash housekeeping Excavation repairs
- High-pressure water jetting Septic tank services

For more information on our full range of services, visit us on stand D10.

Suresite Ltd

Stand D1

Suresite are specialists in payments, wetstock and health & safety. Their payments offering includes an end-to-end solution, from payment processing to gateways and terminals. Suresite Wetstock is designed to help protect your fuel from theft, delivery shortages and leaks, and is key to optimising your fuel management, it's a real time fuel monitoring system, meaning your fuel is accurately analysed from delivery to purchase, 24/7, 365 days a year. Suresite Health & Safety offers risk

assessments for your sites to ensure you're operating a safe and compliant premises.

Many businesses of all types and sizes partner with Suresite to help simplify and innovate the way they work. Through their online marketplace - Suresite Connex, they offer a collection of value-driving and business-simplifying retail and forecourt products to give you the technology, information, and choice you need for your business to thrive.

Tate Business Group

Stand B5

At Tate, we constantly research and add new products to an everexpanding portfolio. We keep up to date so we can always offer the best products at the best value to our extensive forecourt customers' needs.

Cleaning & hygiene solutions are a large part of our product offering. We have a range of exceptional products to help you maintain a clean

and healthy forecourt environment, including **Pump Cleaners, Concrete Cleaners & Fuel Spill Digesters**.

Stop shopping around for supplies and consolidate your requirements with one comprehensive supplier. With Tate, you can save yourself both time and money, and ensure you never run out of anything again.

Key categories we specialise in are :

- Specialised Forecourt Cleaning
- Concentrate Chemical Range
- Gloves
- Dispensers

- Black Sacks & Liners
- Paper Towels & Rolls
- Mops, Brooms & Buckets

Contact Us

- 01299 661 672
- helpdesk@slickerinterceptors.com
- <u>www.slickerinterceptors.com</u>
- Lombard House, Worcester Road,
- Anchor Drive, Stourport-On-Severn, Worcestershire, DY13 9BZ

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<u>enquiries@tatebg.com</u>

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- 01772 790 901
- <u>customerservice@suresite.co.uk</u>
- www.suresite.co.uk
- 4a Millennium City Park, Barnfield Way, Preston, PR2 5DB

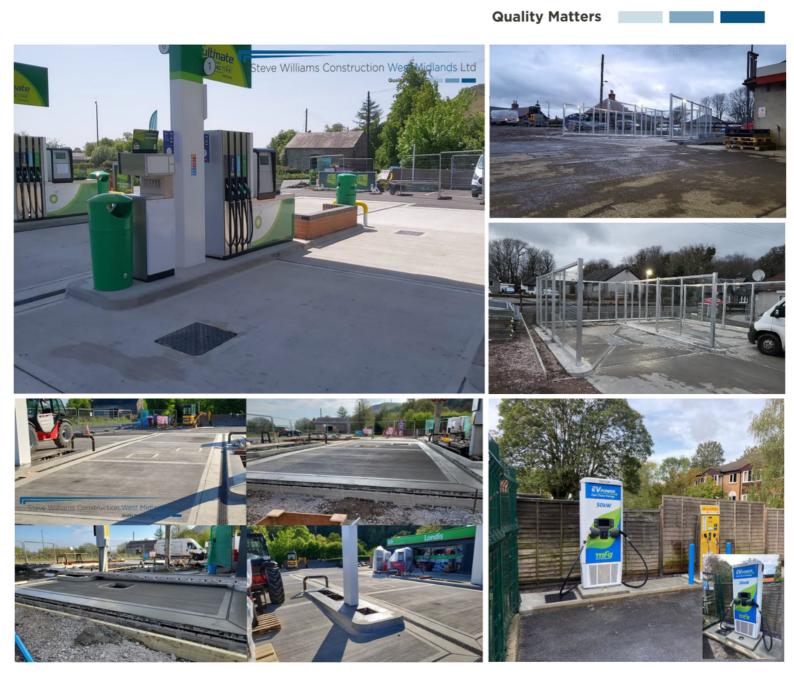
- Shop Cleaning
- Washroom & Toilet Supplies

Unit 21, Ascent Business Park North,

Fraserfields Way, Leighton Buzzard, LU7 3R

Food Service

Steve Williams Construction West Midlands Ltd



Services

- Forecourt Redevelopments
- Fuel Installations
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- Site Maintenance
- Jetwash and Carwash Installations
- Drainage Design
- Fuel Sampling

- Septic Tank and Treatment Plant Installation and Maintenance
- Drainage and Interceptor Installation and Maintenance
- HPWJ Services
- Drain Unblocking/CCTV Surveys
- EV Installations
- Tank and Line Testing

Email : <u>Admin@swcwmltd.co.uk</u> Tel: 07479680798

Unit 1 A Chadwick Bank Industrial Est -Kidderminster-Worcester-DY13 9QW

 ${\it Steve Williams Construction West Midlands Ltd-Quality Matters-Leaders in the Industry}$

The Jordon Group



The Jordon Group is a dynamic & innovative company that excels in providing complete solutions across various sectors. Proudly supporting the Forecourt Industry since 1945, our expertise are shopfitting, refrigeration & air conditioning products and services; including design, installation, maintenance, and repairs.

APEA Live Product Categories

- Project management
- Shop fitting and construction
- Refrigeration
- Heating, Ventilation, and Air Conditioning
- Energy reducing solutions

Contact Us

- 0800 716 523
- 🔀 paul@jordon.co.uk
- http://www.jordon.co.uk
- 🛇 🛛 Quebec Street, Oldham, OL9 6QL

TSG

Stand C2

TSG is a European leader in multi-energy distribution solutions, supplying equipment and services to forecourts, commercial/private fleet operations and the transport industry in the UK, Europe and Africa.

TSG UK provides a substantial portfolio of solutions and services to all retail and non-retail energy distribution operators, supporting conventional fuels and new greener alternatives, such as electricity, gas and hydrogen, across its seven business lines: TSG Retail, TSG Charge, TSG Fleet, TSG Gas, TSG Systems, TSG Wash and TSG Technics.

Contact Us

- 0333 015 3001
- enquiries.uk@tsg-solutions.com
- www.tsg-solutions.com/uk
- TSG UK By Longforgan, Dundee, DD2 5HU

As the UK prepares to move to more renewable energy sources, TSG UK is taking a proactive approach in assisting forward-thinking forecourt owners with the transition from traditional fossil fuels to sustainable fuelling solutions. TSG UK works in conjunction with DRB UK and UCP Choice (both TSG companies) to provide EV installation, signage and branding, electrical testing, high-voltage connections, cabling and solar development solutions.

Here at TSG UK, we offer a full range of forecourt solutions including; EV charging, point-of-sale/back- office-systems (POS/BOS), UK manufactured dispensers, fuel management systems, shopfitting, car & truck wash solutions, forecourt media, site audits and DSEAR assessments and much more.

With a wealth of experience in diverse business environments and backed by an extensive team of service engineers and field technicians, TSG UK operates a comprehensive service and maintenance programme for its cus<u>tomers, to</u> maintain equipment uptime and ensure operational productivity.

Follow us on LinkedIn: https://www.linkedin.com/company/tsg-uk

UNICODE SYSTEMS

Stand A18

UNICODE SYSTEMS – TRADITION & INNOVATION FOR 30 YEARS WE DELIVER COMPLETE IT SOLUTIONS FOR PETROL STATIONS

UNICODE SYSTEMS is a leading provider of information systems for retail fuel sales based in the Czech Republic. Our solutions are in operation at more than 5,000 petrol stations in 10 European countries. We work with large petroleum chains as well as small petrol stations.

- +420 724 166 671
- ⊠ <u>sales@unicodesys.cz</u>
- www.unicodesys.cz
- Průmyslová zóna 161, 674 01 Třebíč,
 Czech Republic

We deliver innovative products, work closely with our customers, and very often set new standards in this field. We work with the utmost responsibility and our solutions help our customers to increase the productivity and competitiveness of their petrol stations.

Our customers include Orlen / Benzina, OMV, Eni, Shell Oil, Tesco, Škoda Auto, and others.

PRODUCTS & SOLUTIONS

- ECR system EUROSHOP3 POS and BOS systems
- Self-service payment solutions OPT for public and non-public petrol stations
- Fleet cards authorization system card management systems, authorization centre
- Enterprise central solutions HOS
- Forecourt Servers
- Mobile payments

PRODUCTION AND SERVICES

- Strong software development division
- Own production facilities for OPT
- Competence centre providing complete IT support
- Remote ECR & OPT monitoring service
- On-site service support
- Training centre
- Data centre

VARS Technology

Stand A15

Contact Us

- enquiries@varstechnology.co.uk
- ᠿ www.varstechnology.co.uk

VARS Technology provides the world's most advanced forecourt protection and parking service. Using a state-of-the-art ANPR solution developed over several years, the result is the most effective drive off reduction tool in the industry. With approximately 25,000 vehicles

known for offenses country wide, forecourts can get instant protection from the minute the system is switched on. With the ability to mark a vehicle for aggressive behaviour, fly tipping and retail theft as well as fuel theft gives staff and retailers that added protection.

The system includes a reporting tool for No Means of Payments and Drive offs which enables a cashier or manager to submit the details required in two minutes or less, so they are not tied up too long and embarrassed customers don't have a lengthy ordeal.

With additional features such as, hot and cold storge temperature records, age refusal records and contractor signing in and out, these free value-added features make this a well-rounded forecourt tool. As a fully accredited member of the British Parking Association VARS Technology can also manage any car park small or large to free up spaces for customers to come and spend money in your outlets. Profits from parking are shared too.

Visive Group

Stand D11

Established in 2000, Visive Group is the leading designer and global manufacturer of LED contour linear solutions and Smart Technology. Our highly efficient and virtually maintenance free products have been installed on thousands of service stations across several continents and can be seen bringing nearly every global petroleum brand to life with colour. As forecourts and service stations evolve to include EV charging and other facilities, Visive has the solution you require. High-profile

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- \bowtie sales@visivegroup.com
- ()www.visivegroup.com
- Ash Road South, Wrexham Industrial (\bigcirc) Estate, Wrexham LL13 9UG

brands in other sectors have been quick to see the value the Visive products bring, and we have developed a range of six LED contour products to compliment these brands including single and dual-coloured tubes, white tubes that create a pastel colour when lit, RGB tubes and a clear frosted tube which creates a consistent wall wash-light in a choice of 4 colours. We also create solutions and colours specifically to meet brand requirements. Our creative design, manufacturing and customer service team is located at our head office facility in Wrexham.



Taking care of your health and safety

Keeping your business, the environment and people safe is your top priority – and like most things, if done well, takes time and knowledge. Regarded as a leader in Health & Safety management, Suresite is ready to help you meet all of your obligations for a safer and happier business environment.



Safety first

Whatever your business, from retail premises to petrol forecourt, from hospitality to professional services, you have a responsibility to operate safe and compliant premises. We have been carrying out Health & Safety risk assessments across the UK and Ireland for over 27 years, and we can take care of yours too:



Flexible audits and assessments – most assessments can be specifically adapted to suit the unique needs of your business.



Full regulatory compliance – let us help keep you and your business safe, avoiding fines and criminal offences.



Improved customer experience – people prefer to choose a business environment that feels safe and organised.



Dedicated support – you'll be assigned a dedicated assessor who will be your point of contact to offer ongoing guidance and support.



Embed a safety-first culture – we will discuss our report findings with you onsite to ensure a full understanding of any issues and actions required.



Save time – we will guide you through the whole process and identify the areas for action, so you know exactly what to do.



Affordable – as an independent business we tailor our pricing to suit your business needs, ensuring we stay competitive.



Premier service – real person, UK based support with subject matter expertise in Health & Safety.



Staff wellbeing – our assessments include staff wellbeing, from lone working to violence and aggression in the workplace.

Get in touch: Phone: 01772 790 901 E-mail: customerservice@suresite.co.uk



suresite.co.uk/health-safety

the apea dwords

Awards sponsored by



YOUR HOST JASON MANFORD



Jason has presented peak time ITV shows including Comedy Rocks and Show Me The Funny, appeared in the West End in Sweeney Todd and Caractacus Potts in Chitty Chitty Bang Bang, and sold out the O2. Jason's live set mixes perfectly crafted observations and traditional, warm-hearted Mancunian banter.

Jason Manford rose from eager amateur to Perrier nominee to one of the UK's hottest comic properties in just a few years. Now one of the most popular presenters and performers in the country he's fronted peak time ITV shows including Comedy Rocks and Show Me The Funny, revealed his hidden operatic talents on Born To Shine, hosted BBC's Live At The Apollo and been a panel show regular.

As a teenager, Jason was employed as a lowly pot collector at Manchester's longest running comedy club when an act failed to turn up. He was given his break, and six gigs later won the North West Comedian of the Year award. Next came the finals of Channel 4's So You Think You're Funny? before being nominated for the top Edinburgh Fringe award.

Jason has since made his name on shows including Channel 4's Tonightly, and as a team captain in 8 Out Of 10 Cats, before a spell as co-host on The One Show. He's appeared on panel shows including Would I Lie to You?, QI, A League of Their Own, and Have I Got News For You. He's turned his hand to acting, including TV roles in Death in Paradise and Ripper Street, and has forged a successful stage musical career with star appearances in Sweeny Todd, Chitty Chitty Bang Bang, and The Producers.

Live, Jason's 'man-of-the-people' personality and charm have won over live audiences across the country - as demonstrated by a sell-out tour spanning eighteen months and a sell-out appearance London's O2.

APEA AWARDS HEADLINE SPONSOR

GILBARCO VEEDER-ROOT

Gilbarco Veeder-Root - Mobilising the future to create a better world

For over 150 years, Gilbarco Veeder-Root has been keeping the world moving. We manufacture and supply a range of software and hardware solutions for forecourts, c-stores, and fleets that are designed to maximise uptime and profitability. Our vast experience delivers peace of mind to over 40,000 sites worldwide and facilitates seamless refuelling experiences for over eight million commercial vehicles across a wide range of industries. Our fuel management systems and software provide significant fuel cost-saving and operational benefits.

GILBARCO

VEEDER-ROOT

Discover our solutions for a future-proofed, connected forecourt

Gilbarco Veeder-Root is the only original equipment manufacturer in Europe with an in-house service team, for all your maintenance and installation needs. Our 150-plus years of expertise ensures maximum uptime to deliver maximum profitability, meaning you can be safe knowing your forecourt is in the best hands.

We offer a full range of forecourt solutions, including maintaining legacy fuel dispensers, installing new dispensers, installing pipework, plus measurement and management to ensure complete compliance and safety:

- Fuel Dispensing
- Alternative Refuelling
- Wetstock Management
- Service, maintenance and installation
- EV Charging
- Retail Automation
- Digital Transformation

Visit us on stand B2 today to talk to one of our team of specialists about your requirements and needs; Gilbarco Veeder-Root is your trusted partner and first point of call for all of your forecourt solutions.

Address: Gilbert Barker House, Burnt Mills Rd, Burnt Mills Industrial Estate, Basildon SS13 1DT Website: https://www.gilbarco.com/eu/ Phone Number: +44 1268 533090 Email: gvr.uk.forecourtdespatch@gilbarco.com



APEA LIVE FUEL FOR THOUGHT THEATRE SPONSOR

PFS FUELTEC LTD

At PFS Fueltec, we're more than just a distributor of fuel system equipment – we're your dedicated partner in the world of liquid fuel handling solutions. With a strong presence in the UK and a commitment to serving our valued customers, we've established ourselves as a trusted name in the industry.

Our extensive product portfolio comprises a wide array of high-quality offerings, sourced from renowned manufacturers such as Risbridger, Franklin Fueling Systems, Petrotec, VEGA GmbH, SGB GmbH, ELAFLEX, and more. From pipework to tank gauges, pumps to dispensers, valves to leak detection systems, we have it all. In addition to Petrol Filling Stations, we cater to the unique needs of customers operating diesel-powered generators, marina-based fuel system contractors, Ministry of Defence fuel system contractors, and road tanker operators and repair/maintenance companies.

What sets us apart is our commitment to convenience and expertise. We maintain a robust stock for swift delivery, ensuring your projects stay on track. Our one-stop-shop approach simplifies sourcing, making it effortless for you to find all your fuel equipment needs under one roof. Beyond that, our team of experts is here to provide guidance, eliminating the guesswork from equipment specification and selection. We understand that precision and efficiency are critical in our industry, and we're here to support your success.

Whether you're a Fuel System Installation/Maintenance Contractor or a Filling Station Forecourt owner/operator, PFS Fueltec is your reliable partner. Join us at the exhibition to discover how our topquality solutions and industry-leading expertise can elevate your operations and drive your success. Let's navigate the future of fuel systems together.





APEA PRE-AWARDS DINNER DRINKS SPONSOR

DOVER FUELING SOLUTIONS

Today's forecourts are now very different, in both look and feel, to what they were 20, 30, 40+ years ago. With innovation and shifting consumer wants and needs comes change – a common theme within the fuel retail and convenience industry, happening already, but estimated to accelerate over the coming months and years.

DFS is the only fuel retail partner offering a complete end to end portfolio of products, reducing complexity, and delivering incremental value to our customers. DFS' vision is to enable the evolution of the consumer experience in fueling and convenience retail and with leading products, solutions, and technologies, globally, they are able to do just that. DFS is equipped to support as the industry continues to develop and diversify their energy offering.

DFS is part of Dover Corporation, comprising of the product brands of Wayne Fueling Systems, Tokheim, OPW Fuel Management Systems, ClearView, ProGauge, Fairbanks,

AvaLAN Networks and LIQAL, delivering advanced fuel dispensing equipment, electronic systems and payment, automatic tank gauging and wetstock management solutions to customers worldwide. For over 130 years, DFS and its brands have had a history of innovation, which DFS are now applying to the integration of clean fuels to create a seamless consumer experience through an open, cloud-connected platform, not as a concept, but as a market leader.

Headquartered in Austin, TX, DFS has a significant manufacturing and technology development presence around the world, including facilities in Brazil, China, India, Italy, The Netherlands, Poland, Sweden, the United Kingdom and the United States. DFS understands consumers are facing challenging times and need fully embedded end-to-end products and solutions to help them improve efficiencies from "terminal to tank". These types of products and solutions can help to keep losses to a minimum, while optimizing fuel margins, equipment assets and logistic costs. Not only that but fuel retailers are now faced with a "balancing act", as they are required to invest in the replacement of aging fuel dispensers (at least once) during the upcoming energy diversification and decarbonization transition. As such, DFS are committed to supporting customers with leading products and solutions regardless of the fuel they want to distribute and retail.



APEA HEALTH & SAFETY PERFORMANCE AWARD SPONSOR

SURESITE LTD

Suresite are specialists in payments, wetstock and health & safety. Their payments offering includes an end-to-end solution, from payment processing to gateways and terminals.

Suresite Wetstock is designed to help protect your fuel from theft, delivery shortages and leaks, and is key to optimising your fuel management, it's a real time fuel monitoring system, meaning your fuel is accurately analysed from delivery to purchase, 24/7, 365 days a year.

Suresite Health & Safety offers risk assessments for your sites to ensure you're operating a safe and compliant premises.

For almost 30 years Suresite have been changing, growing, and innovating – their own and their customers businesses.

Today, Suresite offer a complete business solution like no other, looking after premises, payments, and people. Tomorrow, they will change again and continue a data led, digital journey to offer unprecedented services that will drive extra value for customers. Their online marketplace – Suresite Connex helps to streamline and optimize entire business operations, delivering simplicity and efficiency, while helping to keep control right where it belongs – with business owners.

Get in touch for a no obligation price comparison.

Tel: 01772 790 901

Email: customerservice@suresite.co.uk



APEA MILESTONE AWARD SPONSOR **UNICODE SYSTEMS**

UNICODE SYSTEMS TRADITION & INNOVATION FOR OVER 30 YEARS WE DELIVER A COMPLETE IT SOLUTIONS FOR PETROL STATIONS

It is a great pleasure for us to participate in this exceptional event and we are honored to sponsor the APEA LIVE Milestone Award to support the outstanding achievements within the petroleum industry.

UNICODE SYSTEMS is a leading provider of information systems for retail fuel sales based in the Czech Republic. Our solutions are in operation at more than 5,000 petrol stations in 10 European countries. We work with large petroleum chains as well as smaller petrol stations.

We put emphasis on product quality, where we consider several key factors, including whether a product solves a problem, works efficiently, suits customers' purposes and meets industry standards. It's important for us to focus on innovative, flexible, and advanced products that can keep pace with today's needs to ensure that petrol stations stay relevant, convenient, and sustainable well into the future.

We deliver innovative products, work closely with our customers, and very often set new standards in this field. We work with the utmost responsibility and our solutions help our customers to increase the productivity and competitiveness of their petrol stations. Our customers include Orlen / Benzina, OMV, Eni, Shell Oil, Tesco, Škoda Auto.

PRODUCTS & SOLUTIONS

- ECR system EUROSHOP3 POS and BOS systems
- Self-service payment solutions OPT for public and non-public petrol stations
- Fleet cards authorization system card management systems, authorization centre
- Enterprise central solutions HOS
- Forecourt Servers
- Mobile payments

PRODUCTION AND SERVICES

- Strong software development division
- Own production facilities for OPT
- Competence centre providing complete IT support
- Remote ECR & OPT monitoring service
- On-site service support
- Training centre
- Data centre

TitanCloud

APEA ENVIRONMENTAL PROTECTION AND SUSTAINABILITY AWARD SPONSOR

TITAN CLOUD

<u>Titan Cloud</u>, a global leader in the downstream fuel software market, offers a game-changing software platform designed to deliver a consolidated view of vital data to manage risk and fuel profit in real time.

Titan Cloud's Fuel Asset Optimization connects people, equipment, and facilities to deliver precise data to the right people in real time for better proactive decision-making across compliance, maintenance, and fuel operations.

Drawing on precise data from ATGs, dispensers, and other transactional or third-party systems, Fuel Asset Optimization provides a scalable software approach that removes operational constraints, eliminates manual processes, and decreases operational and compliance blind spots, allowing customers to fully optimize their fuel operations.

Key highlights of Titan Cloud's Fuel Asset Optimization platform include:

- Enterprise-wide visibility, insight, and access control
- Centralized data source and consolidated asset repository
- Fuel analytics and automation to drive efficiencies and proactive management
- Flexible and scalable platform primed for acquisitions and divestitures

Trusted by a customer base that includes the biggest brands in the retail petroleum industry and commercial fleet market, Titan Cloud's solutions have been shown to improve fuel sales by 0.2% to 1% per site and reduce runouts by 50% to 70%. Customers may also experience reduced inventory variance from 1% to .01% with its Frictionless Fueling's high-definition solution.

Whether its environmental compliance, maintenance and testing, or frictionless fueling experiences to the consumer, Titan is digitizing all things fuel on a single, real-time platform to enable enterprise-wide Fuel Asset Optimization.

Email: <u>ROI@titancloud.com</u> | Phone: +1 615-372-6000 | Website:<u>www.titancloud.com</u>

FUEL SOLUTIONS

APEA RISING STAR AWARD SPONSOR

COMMERCIAL FUEL SOLUTIONS LIMITED

Commercial Fuel Solutions Limited are a UK based engineering firm that specialises in the design, manufacture and distribution of commercial refuelling solutions, including associated storage tanks, transfer and dispensing equipment.

We are particularly recognised for our innovations in technology which embrace both the reduction of harmful emissions and those which help protect the environment. This includes pioneering the uptake of Hydrogen ensuring its safe integration into the commercial sector.

Our body of work includes authoring technical guidance which promotes awareness and improves working practices throughout the industry at an international level.

In addition to our fuelling solutions and guidance contributions, we are also recognised as the UK's leading Independent AdBlue supplier. Our product is used by approximately 1 in 50 of all the HGV's on the UK's roads.

GUNGNQ

APEA BEST NEW FUEL INSTALLATION AWARD SPONSOR

ENVEVO

The UK's Leading EV Turnkey Provider

Envevo is the market leader in e-mobility, specialising in Independent Connections and Installation. Based in Glasgow with offices in Slough and Solihull, we offer services across the entire UK.

Our full turnkey service ranges from initial concept design to project management and build, to final commissioning of EV charging facilities. We work seamlessly across all DNO areas, working hand-in-hand with IDNOs to provide flexible commercial terms that are not available through the traditional DNO route. We are a single point of contact, providing a full turnkey service and value engineering by tailoring project design and build to deliver maximum efficiencies. Our in-house teams for estimating, design, project management, and electrical installation work closely with our own civils' team to ensure a seamless and efficient service.

We are NERS accredited up to 33kV with self-design approval in UKPN area and self-connect authorization with all UK DNOs, meaning we are not reliant on the DNO for final connection.

We are ISO9001, ISO14001, and ISO45001 accredited and are NICEIC and ENA Association members. All staff undergo UKPIA training, and we are proud to have successfully delivered EV charging projects on petrol forecourts across the UK for several of the largest companies in the market.

Our team has over 40 years of experience in the electrical market and a decade of experience in E-Mobility. We look forward to working with you.

Contact us: enquiries@envevo.co.uk www.envevo.co.uk 0141 428 4440





APEA BEST NEW FORECOURT AWARD SPONSOR

VARS TECHNOLOGY

VARS Technology provides the world's most advanced forecourt protection and parking service. Using a state-of-the-art ANPR solution developed over several years, the result is the most effective drive off reduction tool in the industry.

With approximately 50,000 vehicles known for offences country wide, forecourts can get instant protection from the minute the system is switched on. With the ability to mark a vehicle for aggressive behaviour, fly tipping and retail theft as well as fuel theft gives staff and retailers that added protection.

VARS Technology have so far saved their clients in excess of £5 million in both prevented drive offs and recovered fuel. Most forecourts see a reduction of over 80% in drive offs and recovery rates are the highest in the industry. Over 90% of no means of payments get paid within 3 days.

The system includes a reporting tool for No Means of Payments and Drive offs which enables a cashier or manager to submit the details required in two minutes or less. With additional features such as, hot and cold storge temperature records, age refusal records and contractor signing in and out, these free value-added features make this a well-rounded forecourt tool. As a fully accredited member of the British Parking Association VARS Technology can also manage any car park to free up spaces for customers to come and spend money in your outlets.

VARS can now also manage your EV parking bays, to charge people parking, not charging. All profits from parking are shared too!



Steve Williams Construction West Midlands Ltd

Quality Matters

APEA INNOVATION AWARD SPONSOR

STEVE WILLIAMS CONSTRUCTION WEST MIDLANDS LTD

Steve Williams Construction West Midlands Ltd is a company with extensive experience in the drainage and forecourt industry. They have a proven track record in resolving various drainage issues, ranging from domestic drainage problems to deep drainage solutions on industrial sites. This experience has contributed to their high success rate in addressing drainage challenges.

In addition to drainage expertise, the company is well-versed in forecourt redevelopment, including full fuel infrastructure. This encompasses services related to fuel storage and distribution systems.

Steve Williams and his operational team bring a wealth of experience in maintaining, repairing, and installing septic tanks, cess pits, and sewerage treatment plants. These facilities are crucial for the storage and treatment of wastewater, and the company's proficiency in this area is a valuable asset.

The team at Steve Williams Construction West Midlands Ltd is highly skilled in installing soakaways and ACO drain systems to manage surface water issues effectively. They also have the capability to set up interceptors that filter polluted water, which is especially important for applications like car wash or jet wash installations, where compliance with environmental regulations is essential.

The company has experience in constructing new concrete forecourts and installing fuel infrastructure, which is a common service they provide.

Furthermore, as technology evolves, Steve Williams Construction West Midlands Ltd is expanding its expertise to include Electric Vehicle (EV) projects across the UK, reflecting the industry's shift toward cleaner and more sustainable transportation solutions. This demonstrates their adaptability and commitment to staying up-to-date with industry developments.

Email : <u>Admin@swcwmltd.co.uk</u> Tel: 07479680798 Unit 1 A Chadwick BankIndustrialEst -Kidderminster-Worcester-DY13 9QW **ELAFLEX** <

APEA LIFETIME ACHIEVEMENT AWARD SPONSOR

ELAFLEX

Business with a Sustainable Mindset

WE ARE COMMITTED TO RELIABILITY, CONTINUITY, INNOVATIVE SPIRIT AND FLEXIBILITY

The increasing demand for mobility is a megatrend driven by global effects such as globalisation and the urbanisation of our societies.

Elaflex, as the globally leading equipment system supplier of gas and liquid handling technology, is part of the mobility chain. As a family business with a history of over 100 years, we are convinced, that only by continuing to act responsibly and with foresight will we be able to make a relevant contribution to society and operate successfully in the future.

We regard sustainability and corporate responsibility as central components of our values and corporate strategy. Our passion and determination have never been greater than now to find an economically and environmentally balanced approach that benefits and protects our planet, and our society in equal measure. Our commitment goes far beyond just compliance with regulatory and legal requirements.

Our commitment is to the development of user friendly technically advanced equipment, built to last. We have developed: The Elaflex N-LH2 nozzle and hose assembly which provides the first solution for LH2 truck refuelling of liquefied hydrogen. Our H2 hoses has very low permeation.

The new type ERV-H2+ rubber expansion joint is suitable for the transfer of up to 100% hydrogen as well as for 100% methane or other mixtures, such as 'Hythane'.

For loading and unloading of trailers with compressed H2 hydrogen we have expanded our product range to include ball valves, check valves and quick couplings up to DN 25 (1") for the high-pressure range.

Our equipment allows much higher flow rates than conventional H2 refuelling components.

We also offer a range of equipment suitable for rDME.

For more company information https://elaflex.de/en/media-library/videos#H*video~c12689



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Then you should join the APEA - the Association for Petroleum and Explosives Administration. It represents extremely good value for money.

Be Better Informed

APEA Publications, including a free quarterly magazine, The Bulletin, APEA annual Yearbook and other essential literature. Meetings, seminars and conferences all enable members to be better informed about new developments, changing legislation and new technology. As a member of the Association you will be advised of and entitled to attend the meetings of your local branch covering the UK.

New Business Contacts

Membership of the APEA offers you the forum in which you can exchange views and ideas with colleagues and fellow members and make valuable new contacts within the industry.

Individual membership - £50 per year

This entitles you to one copy of the Bulletin per quarter and one APEA Yearbook, use of the APEA logo and discounts on APEA Training courses. Access to information on the APEA website.

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This entitles you to five copies of the Bulletin per quarter, five copies of the APEA Yearbook, use of the APEA logo and discounts on APEA Training courses for all your company staff. Access to information on the APEA website.

To join go to the APEA website at www.apea.org.uk and complete the membership application form on the Membership page or for more information contact Jane Mardell, the APEA Business Manager at admin@apea.org.uk or telephone + 44 (0) 345 603 5507.

